Over 30 years of practical experience in community development work and training local leaders for social change, working across social, economic and racial groups in both urban and rural areas. Experience working at the grassroots level, for state and local government and in both the public and private sectors. Some areas of my work experience include:

- Director of the Mobilization Unit at Friends Neighborhood Guild, Philadelphia, PA
- Team member for curriculum development of the North Carolina A&T Community Voices leadership program
- Director for the Iowa State Institute for Public Leadership (Executive, Judiciary and Administrative branches of state government)
- Team member for curriculum development of Iowa Governing Cities: A Foundation of Leadership program
- Initial Design Team member for North West Area Foundation 8 state Horizon Community Leadership Program

April 10
The Core of Shared Leadership: Assumptions, Theory and Key Elements

April 17
Leadership programming using a shared leadership lens
Learning Objectives

- Explore shifting leadership paradigms
- Compare and contrast traditional model with Shared Leadership—Advantages and Disadvantages
- Link shared leadership to generational difference
- Limits of a shared leadership approach
- Understand meaning and implication for Extension professionals responsible for leadership programming

Leadership: Shifting Paradigms

<table>
<thead>
<tr>
<th>Era/Paradigm</th>
<th>Traditional Model</th>
<th>Non-Traditional Model</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trait</td>
<td>Structural</td>
<td>Transactional</td>
</tr>
<tr>
<td>Behavioral</td>
<td>Leadership</td>
<td>Transformational</td>
</tr>
<tr>
<td>Situational</td>
<td>Continuous</td>
<td>Leadership</td>
</tr>
<tr>
<td>Contingency</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Post-heroic leadership has many names...

Comparing Heroic vs. Shared Leadership

<table>
<thead>
<tr>
<th>Heroic</th>
<th>Shared</th>
</tr>
</thead>
<tbody>
<tr>
<td>Identified by position in a hierarchy</td>
<td>Identified by quality of person's interactions</td>
</tr>
<tr>
<td>Evaluated by whether the leader solves problems</td>
<td>Evaluated by how well people are working together</td>
</tr>
<tr>
<td>Leaders provide solutions &amp; answers</td>
<td>Leaders provide multiple means to enhance the process</td>
</tr>
<tr>
<td>Distinct differences between leaders &amp; followers</td>
<td>Members are interdependent</td>
</tr>
<tr>
<td>Communication is formal</td>
<td>Communication is critical</td>
</tr>
</tbody>
</table>

Defining Shared Leadership: A paradigm shift or a leadership twist?

- What
- Who
- How

Defining the Concept

Refers to that form of leadership where leadership is essentially conceived of as an activity that can be shared among members of a group/organization depending on the needs of the situation and the capabilities of the people involved.
What is Shared Leadership?

“We define shared leadership as a dynamic, interactive influence process among individuals in groups for which the objective is to lead one another to the achievement of group or organizational goals or both. The key distinction between shared leadership and traditional models of leadership is that the influence process involves more than just downward influence on subordinates by an appointed or elected leader.”


Shared Leadership...

...is not determined by positions of authority but rather by the capacity of teams to influence peers and by the needs of the team in any given moment. At different junctures in the team’s life, there are moments when [the members] differing background characteristics provide a platform for leadership to be distributed among the team.

Pearce & Conger, 2003, Shared Leadership, xi-xii

Shared/Collaborative Leadership

It is not a leap of faith to view leadership as something that an entire community does together. In such a setting, everyone is challenged to learn, no one needs to stand by in a dependent capacity. Accordingly, organizational members willingly seek feedback, openly discuss errors, experiment optimistically with new behaviors, reflect mutually on their operating assumptions, and demonstrably support one another.

(Raelin, 2006)
Vertical & Lateral Influence

SLIDE 13

Shared Leadership

Community Development
Core Competencies
Shared Leadership
for Extension Professionals in the North Central Region

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Vertical Influence

Lateral Influence

Social Exchange/ Transactional leadership (motivating)

Transformational Leadership (inspiring)

Directive Leadership (controlling & directing)

Amount of Vertical Leadership

SLIDE 14

Essential Elements for a Shared Leadership Model

SLIDE 15

Shared Leadership

Community Development
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Balance of Power
Know that power is relational, not positional
Build webs of influence rather than chains of command

Shared Purpose
Articulate clear messages that align with the shared mission/vision

Open Communications
Leaders need to listen in dynamic and needs in real-time (Weisbord 1989:101)

Shared Responsibility and Accountability
Allow for flexibility in leadership roles—people and roles are not fixed entities

Respect Process
Allow workers/residents to intelligently self-organize

Embrace Differences
Embrace new forces and new information that comes from different experiences continually changing the situation and dynamics of how others respond

Value Partnerships
Work together in complex, real world situations and validate the partnership
Elements of Action Learning that Build Shared Leadership

1. Complex, urgent problem/challenges that require multiple perspectives and shared ideas.
2. Group size that enables all to participate and to learn.
3. Focus on questions and reflective inquiry that emphasizes listening and building on others’ ideas.
4. Development of systemic, holistic action steps and strategies.

Leadership Styles: traditional vs. shared leadership

<table>
<thead>
<tr>
<th>Issue related to leadership style</th>
<th>Shared leadership</th>
<th>More traditional leadership style</th>
</tr>
</thead>
<tbody>
<tr>
<td>Behavior expressed</td>
<td>Aggregated behavior (Cox et al., 2003)</td>
<td>Singular or multiply behavior</td>
</tr>
<tr>
<td>Type of structure</td>
<td>Lateral and decentralized structure (Porter-O’Grady et al., 1997)</td>
<td>Hierarchical and centralized structure (Hatch, 1997)</td>
</tr>
<tr>
<td>Actions of members</td>
<td>Autonomous and self-directed (Pearce and Sims, 2002)</td>
<td>Dependent and instructed (Hatch, 1997)</td>
</tr>
<tr>
<td>Actions of team</td>
<td>Collaborative and consensus-driven (Spooner et al., 1997)</td>
<td>Responsive to the desires of the appointed leader (Hatch, 1997)</td>
</tr>
<tr>
<td>Source/type of vision</td>
<td>Shared vision derived from the group (Spooner et al., 1997)</td>
<td>Adopted vision derived from leader</td>
</tr>
</tbody>
</table>

Shared Leadership: Complicated Dynamics

- Requires recognizing and naming the radical nature of its challenge and the gender and power dynamics inherent in it.
- Requires recognizing the way it threatens the myth of individual achievement.
- Requires recognition of the way it highlights the collaborative subtext of life that we all have been taught to ignore.
Significant Challenges

- New models question the very concept of an autonomous self and individual achievement.
- New models challenge static-command-and-control images of leadership.
- New models challenge the goal of good leadership and the skills it required.

Collabronauts


- They journey from their home organization to forge new alliances and to explore creative opportunities, like leaving their home planet to bring back knowledge of strange new worlds and new civilizations...
- They convince their colleagues to forget the old rules and try something new, something that comes with having partners.
- The best collabronauts are good at making connections, both human and intellectual. They are constantly on the lookout for new ways to benefit from combining forces with partners.
- They venture into unfamiliar territory, make deals, and return with knowledge that transforms their home world.

Leadership Development Strategies

- Individual Development Plan (IDP)
- Traditional Leadership Programs
  - (Instructor provides knowledge)
- Experiential Leadership Programs
  - (Instructor facilitates knowledge transfer from training curriculum)
- Coaching/Mentoring
- Action Learning
  - Working on a real problem with a coach that requires shared leadership
How to Build Shared Leadership

1. Think "Shared Leadership" from the outset:
   - Rotate leadership and other tasks.
   - Change locations or try to meet in a power-neutral place.
   - Adjust seating arrangements to facilitate sharing.
   - Broaden the base.

What capabilities do teams develop to support shared leadership practices?

- Engaging across boundaries (e.g., dialogue skills, discovering underlying assumptions, valuing differences).
- Understanding the organization as an interdependent system.
- Leveraging diverse personal networks.
- Diagnosing and addressing sensitive organizational issues.
- Effective teamwork.

Outcomes of Shared Leadership

- Empowered action
- New knowledge
- Desire for more connections
References


Poplin, M. (1994, November). The restructuring movement and voices from the inside: Compatibilities and incompatibilities. Seminar conducted at the meeting of the Association of California School Administrators, Palm Springs, CA.


Resources

For more information on shared leadership, check out some of these resources.

An on-line directory of numerous leadership and training programs can be found at http://www.iel.org/.


Building Leadership Capacity in Pochuck, by Linda Lambert (published in 1999 by the Association for Supervision and Curriculum Development) has many practical, hands-on tools and tips for sharing leadership, including a “Leadership Capacity Self-Survey.” For more information, visit the Association for Supervision and Curriculum Development (ASCD) online store at http://www.ascd.org/portal/site/ascd/index.jsp/.

Samples from the book can be downloaded.