



## **POSITION ANNOUNCEMENT**

**POSITION** X0613      Professor of Agricultural Economics - Greever Endowed Chair in Agri-business Development (12-month - Tenure Track)

**LOCATION**              Department of Agricultural Economics, Institute of Agriculture, University of Tennessee, Knoxville, TN

**EFFECTIVE DATE**      November 1, 2006. Screening of applicants will begin on September 1, 2006, and continue until the position is filled.

### **JOB DESCRIPTION**

The objective of the Greever Endowed Chair in Agri-business Development is to expand medium and large scale agriculture-related business in Tennessee. The successful candidate will:

- Provide leadership for statewide extension educational programs focused on development of medium and large scale agriculture-related business;
- Analyze existing and potential business opportunities to identify comparative advantage and development potential, including evaluation of market trends, logistics, and site considerations for new business based on existing and potential livestock/crop production in Tennessee;
- Facilitate business development by communicating existing and potential business opportunities to key agribusiness industry groups;
- Expedite development of market alliances, producer cooperatives, and other business structures as appropriate to facilitate business development;
- Work closely with business executives, producer groups, local officials, government agencies, and interested citizens to promote agri-business development;
- Create synergism among other extension, research, and teaching faculty to develop effective programs for agri-business development;
- Remain abreast of current research and other developments in the area of work;
- Conduct applied research to support the agri-business development program as needed;
- Acquire significant extramural funding and fees to support the extension program;
- Employ appropriate educational methods and media including conferences and workshops;
- Participate in the faculty committee and governance structure of the Department, Institute, and University.

### **QUALIFICATIONS**

Ph.D. in Agricultural Economics, Economics, Business, or a closely related field is preferred. Knowledge of and experience in business management at the executive level, ability to work effectively with business executives and leaders, ability to function effectively in multi-disciplinary teams, excellent communication and organizational skills, and willingness to travel are required.

### **SALARY AND BENEFITS**

Salary is commensurate with qualifications. Benefits include group health and life insurance, retirement program, workers' compensation, annual and sick leave, other UT and State benefits including liberal time for holidays.

## **TO APPLY**

Send a current curriculum vita, a letter detailing your interest in the position, and names of five professional references to:

Charles R. Hall, Professor  
Search Committee Chair  
Department of Agricultural Economics  
2621 Morgan Circle, University of Tennessee  
Knoxville, TN 37996-4518

(865) 974-7271 Voice  
(865) 974-9492 FAX  
E-mail: [crh@utk.edu](mailto:crh@utk.edu)

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