

Shift-Share Analysis by Top Industry Sectors: Middle Rio Grande Region, NM

Biomedical/Biotechnical (Life Science) Cluster

| Industries | Jobs 2014 | National Trend, 2009-2014 | Industry Trend, 2009-2014 | Cumulative Expected Growth | Actual Job Growth, 2009-2014 | Regional Performance, 2009-2014 |
|-------------------------------------------------------------------------------------------------|-----------|---------------------------|---------------------------|----------------------------|------------------------------|---------------------------------|
| | | A | B | C=A+B | D | D-C |
| Home Health Care Services | 613 | 130 | 342 | 472 | -1,410 | -1,882 |
| Nursing Care Facilities (Skilled Nursing Facilities) | 374 | 24 | -22 | 2 | 5 | ↑ 3 |
| General Medical and Surgical Hospitals | 292 | 20 | -13 | 7 | -26 | -33 |
| Research and Development in the Physical, Engineering, and Life Sciences (except Biotechnology) | 237 | 23 | -11 | 12 | -126 | -138 |
| Pharmacies and Drug Stores | 130 | 10 | -12 | -2 | -27 | -25 |
| Other Residential Care Facilities | 74 | 3 | -6 | -3 | 20 | ↑ 23 |
| Assisted Living Facilities for the Elderly | 69 | 5 | 8 | 13 | -6 | -19 |
| Outpatient Mental Health and Substance Abuse Centers | 46 | 4 | 9 | 13 | -22 | -35 |
| Medical Laboratories | 45 | 2 | 4 | 6 | 13 | ↑ 7 |
| Cosmetics, Beauty Supplies, and Perfume Stores | 36 | 2 | 3 | 5 | 9 | ↑ 4 |
| Residential Mental Health and Substance Abuse Facilities | 26 | 2 | 3 | 5 | -13 | -18 |
| All Other Miscellaneous Ambulatory Health Care Services | 20 | 1 | 3 | 4 | 2 | -2 |
| Ambulance Services | 19 | 1 | 0 | 1 | 0 | -1 |
| Food (Health) Supplement Stores | 18 | 1 | 2 | 3 | 6 | ↑ 3 |
| All Other Outpatient Care Centers | 16 | 1 | 3 | 4 | 6 | ↑ 2 |

Note: Upward arrow (↑) indicates regional competitiveness.

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Top 15 Inputs by Dollars: Middle Rio Grande Region, NM

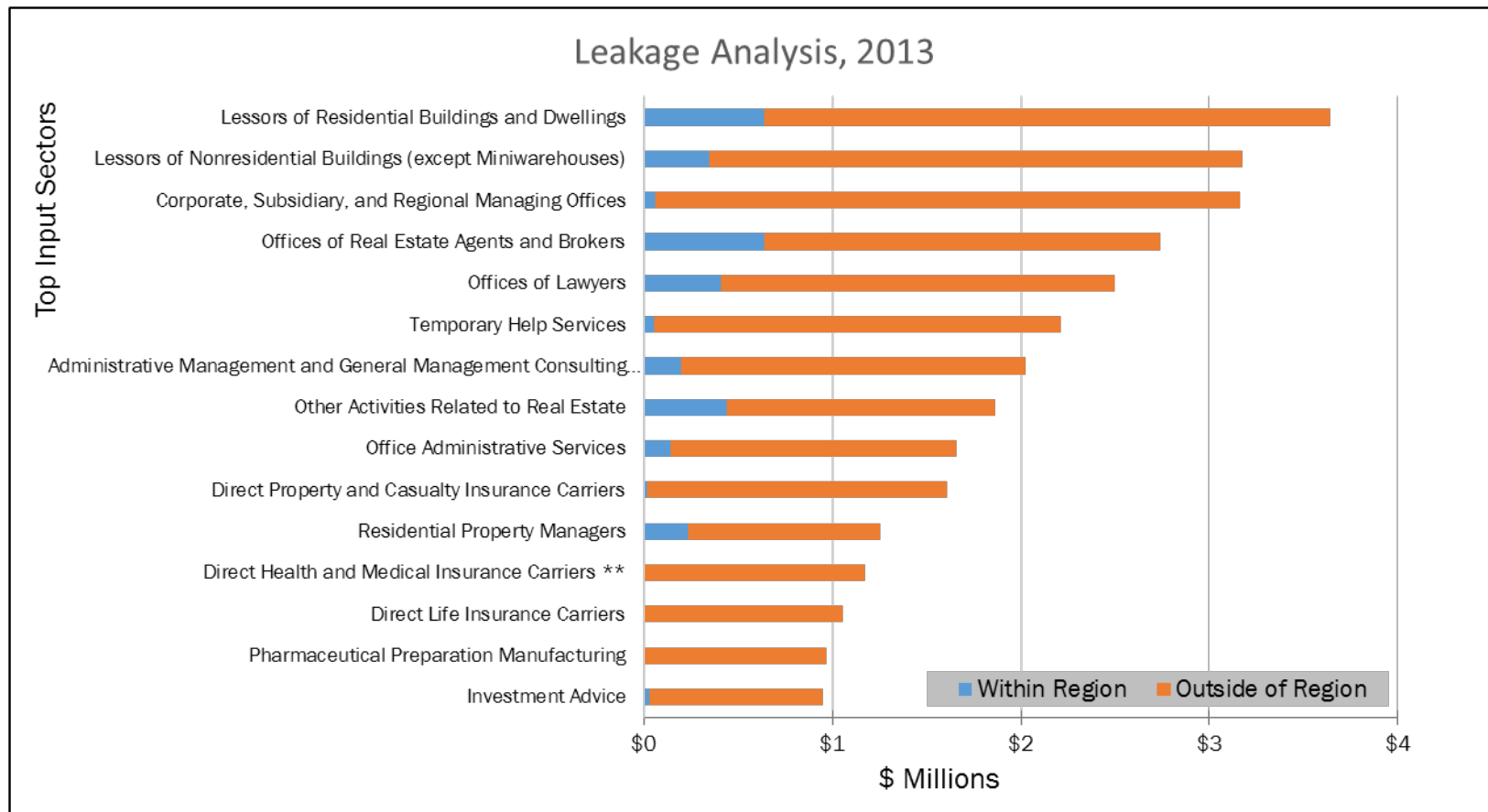
Biomedical/Biotechnical (Life Science) Cluster

| Industries | Estimated Input (\$ Millions), 2013 | % In-Region | % Out of Region |
|----------------------------------------------------------------------|----------------------------------------|-------------|-----------------|
| Lessors of Residential Buildings and Dwellings | \$3.64 | 18% | 82% |
| Lessors of Nonresidential Buildings (except Mini-warehouses) | \$3.18 | 11% | 89% |
| Corporate, Subsidiary, and Regional Managing Offices | \$3.16 | 2% | 98% |
| Offices of Real Estate Agents and Brokers | \$2.74 | 23% | 77% |
| Offices of Lawyers | \$2.50 | 16% | 84% |
| Temporary Help Services | \$2.21 | 2% | 98% |
| Administrative Management and General Management Consulting Services | \$2.02 | 10% | 90% |
| Other Activities Related to Real Estate | \$1.86 | 23% | 77% |
| Office Administrative Services | \$1.66 | 8% | 92% |
| Direct Property and Casualty Insurance Carriers | \$1.61 | 1% | 99% |
| Residential Property Managers | \$1.25 | 19% | 81% |
| Direct Health and Medical Insurance Carriers ** | \$1.17 | 0% | 100% |
| Direct Life Insurance Carriers * | \$1.05 | 0% | 100% |
| Pharmaceutical Preparation Manufacturing * | \$0.97 | 0% | 100% |
| Investment Advice | \$0.95 | 3% | 97% |

Note: * industry sector has less than 10 jobs as calculated by EMSI; ** industry sector is not present in the region

Top 15 Inputs by Dollars: Middle Rio Grande Region, NM

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Note: ** industry sector is not present in the region .

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Source: EMSI Class of Worker 2015.4 (QCEW, non -QCEW, self-employed and extended proprietors).

Top Occupations: Middle Rio Grande Region, NM

Biomedical/Biotechnical (Life Science) Cluster

| Occupations | Jobs 2014 | % Change, 2009-2014 | Median Hourly Earnings, 2014 | Entry Level Education |
|---------------------------------------------------------------------------------|-----------|---------------------|------------------------------|-----------------------------------|
| Personal Care Aides | 349 | -56% | \$8.6 | Less than high school |
| Nursing Assistants | 234 | -19% | \$12.6 | Postsecondary non-degree award |
| Home Health Aides | 191 | -71% | \$9.4 | Less than high school |
| Registered Nurses | 161 | -52% | \$29.2 | Associate's degree |
| Pharmacy Technicians | 47 | -18% | \$14.0 | High school diploma or equivalent |
| Maids and Housekeeping Cleaners | 41 | -2% | \$8.7 | Less than high school |
| Retail Salespersons | 40 | 38% | \$9.8 | Less than high school |
| Licensed Practical and Licensed Vocational Nurses | 39 | -47% | \$22.1 | Postsecondary non-degree award |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 35 | -29% | \$12.7 | High school diploma or equivalent |
| Pharmacists | 30 | -21% | \$51.5 | Doctoral or professional degree |
| Cashiers | 26 | -19% | \$8.8 | Less than high school |
| Medical and Health Services Managers | 24 | -43% | \$38.7 | Bachelor's degree |
| General and Operations Managers | 23 | -39% | \$33.3 | Bachelor's degree |
| First-Line Supervisors of Retail Sales Workers | 23 | -8% | \$11.8 | High school diploma or equivalent |
| Cooks, Institution and Cafeteria | 23 | 5% | \$9.6 | Less than high school |

Note: SOC (Standard Occupation Classification) 5-digit occupations are included by jobs in 2014.

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Source: EMSI Class of Worker 2015.4 (QCEW, non -QCEW, self-employed and extended proprietors).